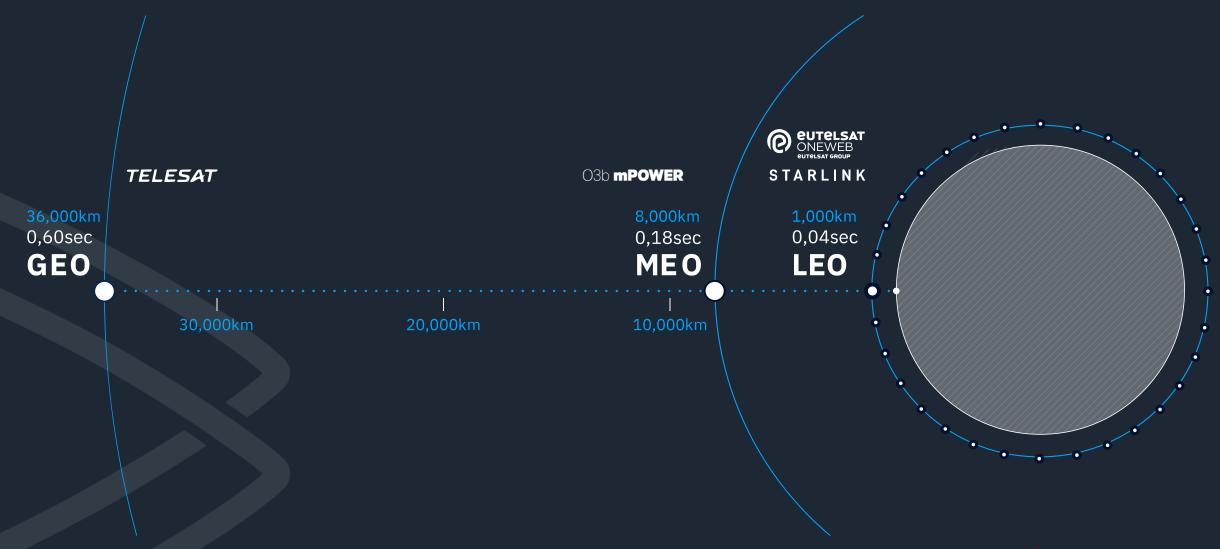


GEO / MEO / LEO



Closer to Earth than ever before

∴ New Orbit

Our satellites fly at Ultra Low Earth Orbits, 180 km above the Earth's surface, a third of the altitude of conventional Low Earth Orbit satellites.

> **NewOrbit Satellites** Ultra Low Earth Orbit - 180km

Metric NEO1

180km Altitude

Satellite lifetime 5 years

0.2m

Native image resolution*

throughput

Direct-to-phone

Web browsing & video streaming Standard LEO

600km

5 years

0.72m

Voice & message 70kg payload mass

300W payload power

1.1 Gbit/s downlink speed

180-230km orbital altitude



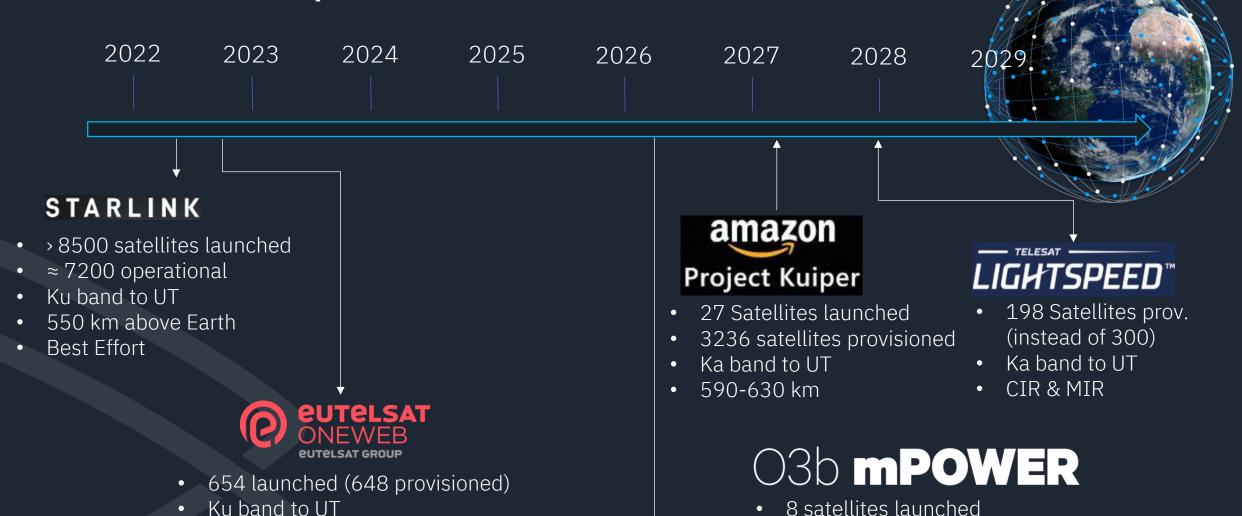
Lower orbit. Higher performance.



LEO & MEO Map

1200 km above Earth

MIR & CIR & SLAs



8000 km above Earth

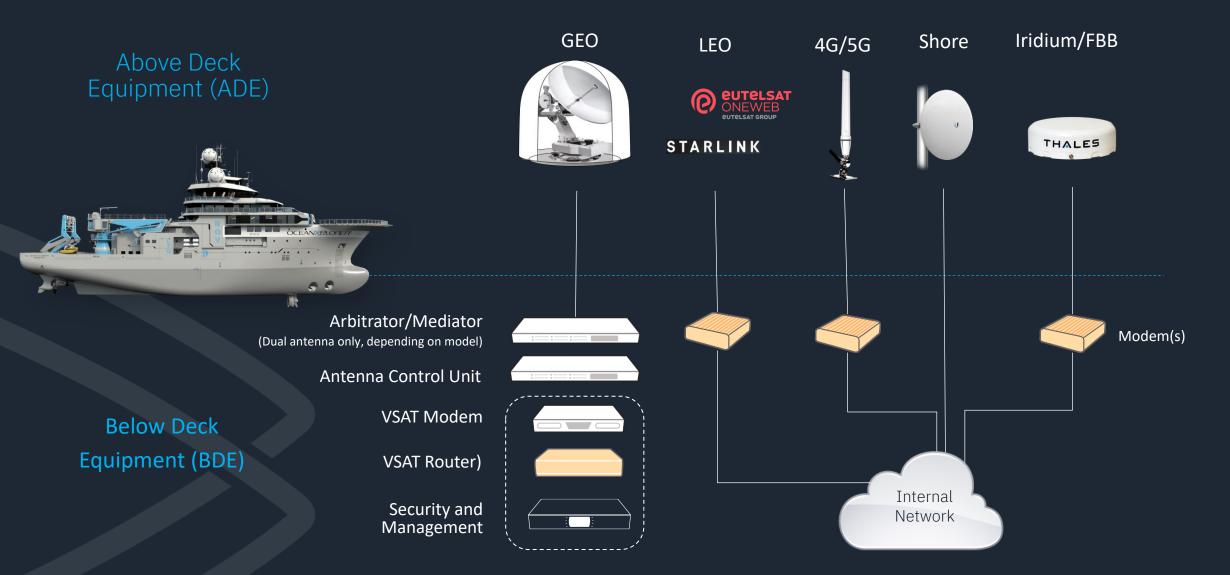
13 satellites provisioned

Dedicated capacity

Ka band to UT



Communications equipment on a Research Vessel





Starlink Data-plans changes / Effective May 1, 2025

STARLINK

Starlink introduced/enforced a <u>Terminal Access Charge</u> (TAC):

TAC: → \$150 / service line / month

NB: Service line is up to 2 terminals

Data Blocks:

50 GB → \$100 / month

500 GB → \$500 / month

Terms:

- Expected consumption must be defined before the start of the billing cycle.
- Standard inland data (that was free of charge) disappeared
 - Now, once the quota is consumed, speeds throttle to 1/0,5Mbps but working everywhere (not only inland)
- Opt-in Overage is offered in blocks of 50GB @ \$100.
- No upgrades or downgrades possible during the month.





OmniAccess - Starlink Plans +

STARLINK

We offer all Starlink standard blocks, as well as below extended plans, where we offer FOC (Free Of Charge) TAC on plans starting 3TB/m

50 GB → \$100 / month + TAC \$150

500 GB → \$500 / month + TAC \$150

1 TB → \$1,000 / month + TAC \$150

2 TB → \$2,000 / month + TAC \$150

3 TB → \$3,000 / month (Incl. 1 X FOC TAC)

5 TB → \$5,000 / month (Incl. 1 X FOC TAC)

10TB → \$10,000 / month (Incl. 2 X FOC TAC)

15TB → \$15,000 / month (Incl. 2 X FOC TAC)

25TB → \$25,000 / month (Incl. 3 X FOC TAC)

Overage → \$1.6 / GB

*TAC for additional blocks of 2 antennas

With OmniAccess, all these plans can be pooled over n x antennas provided they are on the <u>same</u> vessel.



PAYG

 \rightarrow

\$1.6 / GB



50GB Keep Alive (excl TAC) \rightarrow

Included
with Unity Connectivity



PAYG SL/5G \rightarrow Data Pivoting in Europe

\$1.6 / GB



TOP UPs:

• 500GB

1TB

>

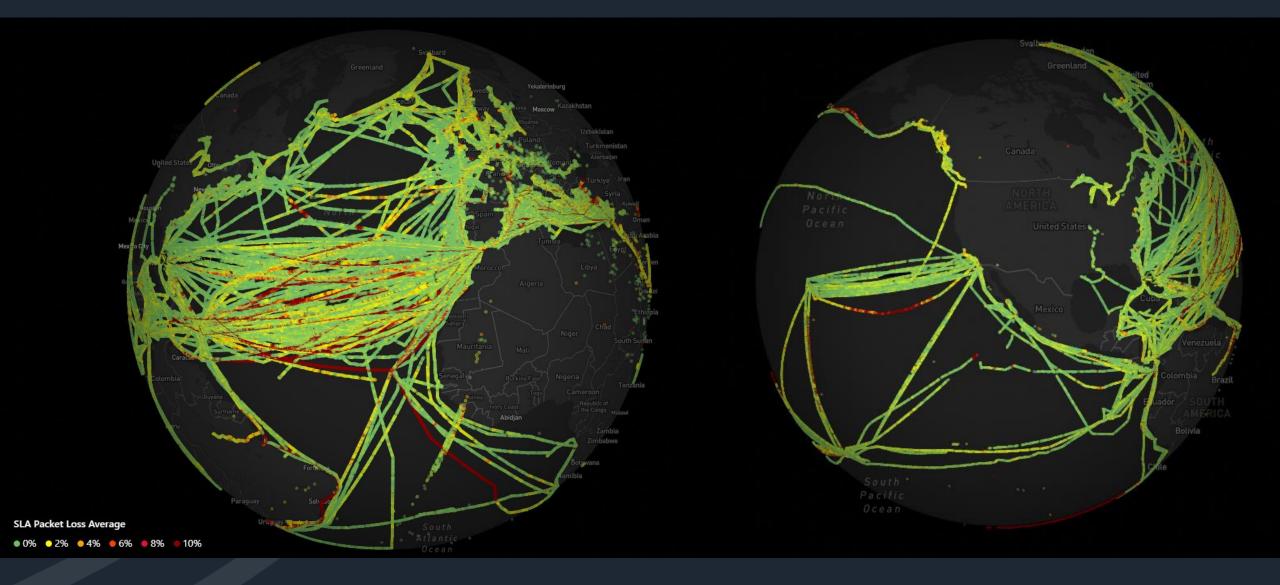
\$750

\$1,400



^{*}Managed Service Fees as for now.

OmniAccess Starlink heatmaps







OneWeb LEO Service plans

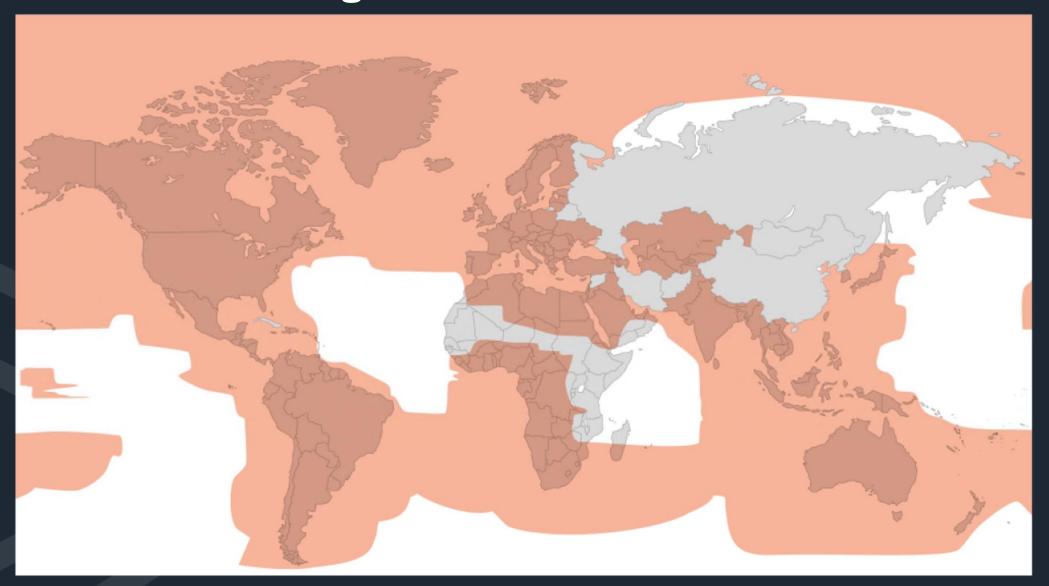
Product	Compatible UT	Plan	Monthly GB Allowance	Total MIR	Total CIR
Onboard	OW50M, OW70M, Peregrine, OW11FM	Onboard 20/4/100S	100	20/4	2/0.4
Onboard	OW50M, OW70M, Peregrine, OW11FM	Onboard 20/4/250S	250	20/4	
Bridge	OW10HM	HD Bridge 30/6/100S	100		2.4/1.2
Bridge	OW10HM	HD Bridge 30/6/1000S	1000	30/6	
Bridge	OW10HM	HD Bridge 30/6/US	Unlimited		
Bridge	OW50M, OW70M, Peregrine, OW11FM	FD Bridge 30/6/100S	100		
Bridge	OW50M, OW70M, Peregrine, OW11FM	FD Bridge 30/6/1000S	1000	30/6	3.2/1.6
Bridge	OW50M, OW70M, Peregrine, OW11FM	Bridge 30/6/US	Unlimited		
Master	OW50M, Peregrine, OW11FM	Master1 50/10/350S	350		
Master	OW50M, Peregrine, OW11FM	Master1 50/10/500S	500	50/10	6/3
Master	OW50M, Peregrine, OW11FM	Master1 50/10/900S	900	30/10	0/3
Master	OW50M, Peregrine, OW11FM	Master1 50/10/US	Unlimited		
Master	OW70M	Master1 50/10/350S	350		8/4
Master	OW70M	Master1 50/10/500S	500	E0/10	
Master	OW70M	Master1 50/10/900S	900 Unlimited		0/4
Master	OW70M	Master1 50/10/US			
Ocean	OW70M	Ocean 75/15/1200S	1200		12/6
Ocean	OW70M	Ocean 75/15/2400S	2400	75/15	
Ocean	OW70M	Ocean 75/15/US	Unlimited		
Ocean Pro	OW70M	Ocean Pro 125/25/3000G	3000		
Ocean Pro	OW70M	Ocean Pro 125/25/5000G	5000	5000 125/25 25	
Ocean Pro	OW70M	Ocean Pro 125/25/UG	Unlimited		
Explorer	Peregrine, OW11FM	Explorer 100/20/1000B	1000	1000	
	Peregrine, OW11FM	Explorer 100/20/2500B	2500	100/20	N/A
Explorer	2xPeregrine or 2xOW11FM	Explorer 200/40/1000B3	3 1000 3 2500 3 5000 200/40		
Explorer	2xPeregrine or 2xOW11FM	Explorer 200/40/2500B3			N/A
Explorer	2xPeregrine or 2xOW11FM	Explorer 200/40/5000B3			
Explorer	2xPeregrine or 2xOW11FM	Explorer 200/40/10000B3			





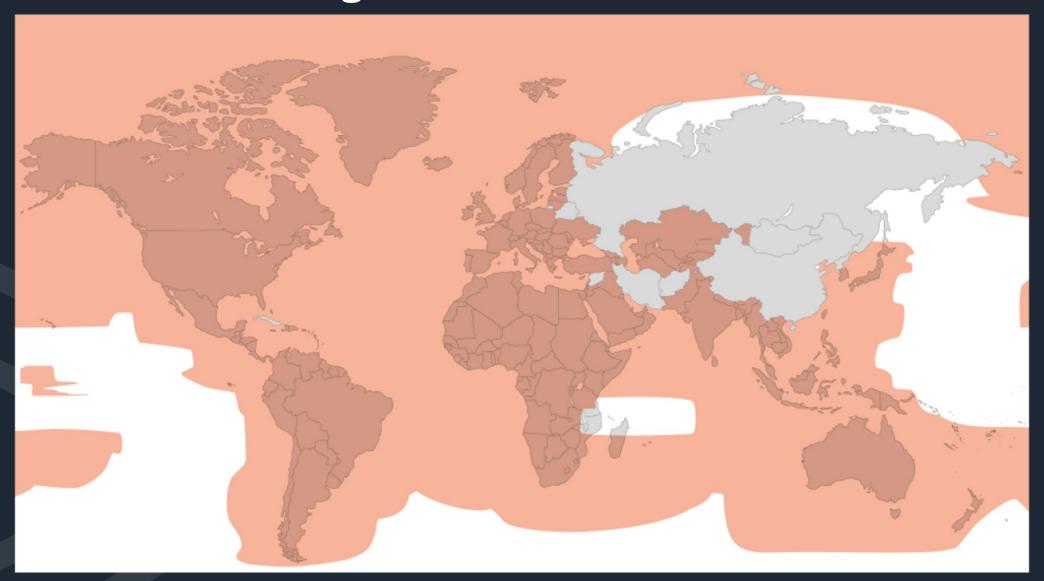
LEO Network Coverage Forecast – June 2025





LEO Network Coverage Forecast – End of 2025







CNX-BB

Smallest Form Factor

13 x 12 x 4 cm

1-port GigE RJ45

*Compact Series Only



CNX-WIFI

Wi-Fi & Networking 21 x 17 x 8 cm 4-port GigE RJ45



CNX-Mobility

Wi-Fi & Networking, Ruggedized 30 x 20 x 4 cm 4-port GigE RJ45



CNX-Rack

Rack Mount, Enables
Primary-Primary
44 x 25 x 4 cm
8-port GigE RJ45



WHAT'S IN THE BOX – Enterprise / Maritime Series

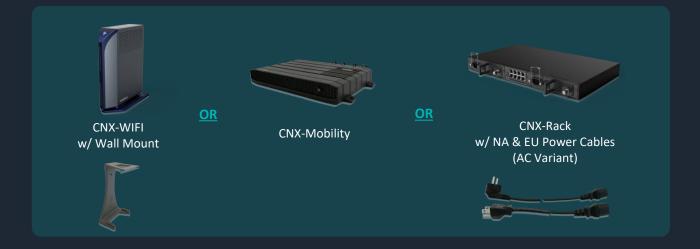
Intellian's Flat Panel Series For The Eutelsat OneWeb Network

OUTDOOR UNIT PACKAGE



INDOOR UNIT PACKAGE

CNX



Power Adapter*

(N/A for CNX-Rack)



*CNX-Mobility utilizes a different power connector



QIG

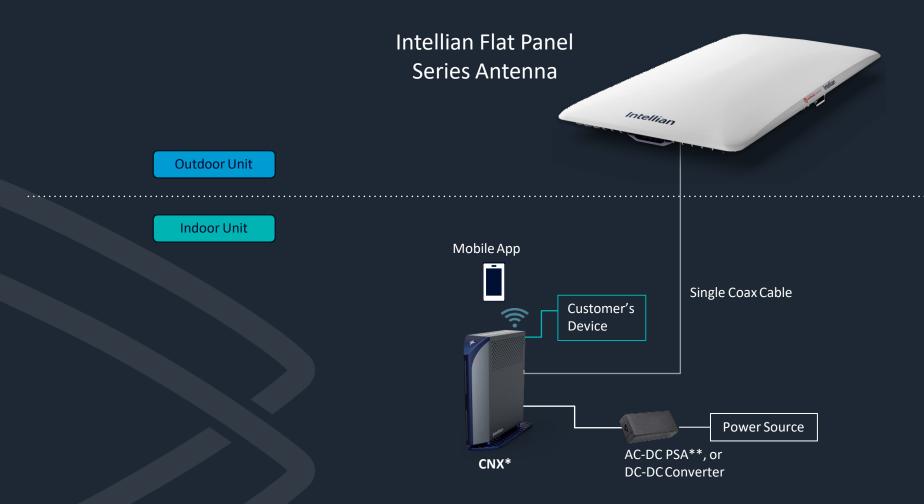


Ethernet Cable (1m)



SYSTEM CONFIGURATION

Intellian's Flat Panel Series For The Eutelsat OneWeb Network



- * Can utilize alternative CNX
- ** 250W PSA for Compact. 450W PSA for Enterprise



CNX's Portfolio



<u>CNX-Rack</u> Maritime, Telco, Enterprise



<u>CNX-Mobility</u>
Land Mobility, Military,
Maritime



<u>CNX-BB</u> Land Mobility



CNX-WIFI Enterprise

CNX-Rack Specs:



Specifications		
Dimensions	44.2cm x 25cm x 4.4cm (19 inch x 1 RU chassis)	
Weight	6.3kg	
Operating Temp	-25° to +55° C	
Ingress	IP31	
Data Interfaces	8-port GigE RJ45 1x USB (Type-A)	
Power Distribution Modules	Dual 450W PDM AC: 110V- 200VAC DC: -48VDC	
Interface	+56VDC, F-Type conn (one per power module)	

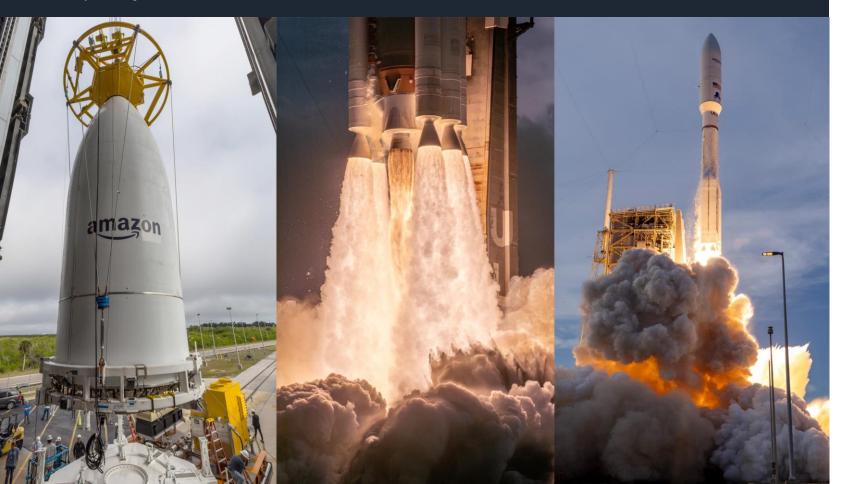


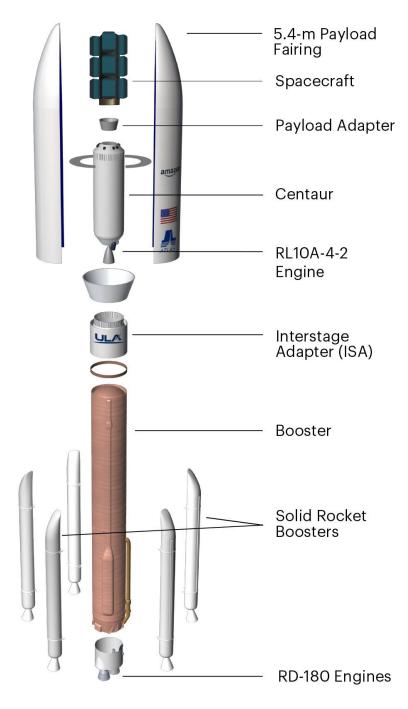
Amazon Kuiper updates

KA-01, Kuiper-1 mission / April 28, 2025

Amazon's Project Kuiper used a United Launch Alliance **(ULA) Atlas V** rocket to deliver the first **27 satellites** of the constellation into low Earth orbit (LEO).

https://youtu.be/ZATwTLIbQu8



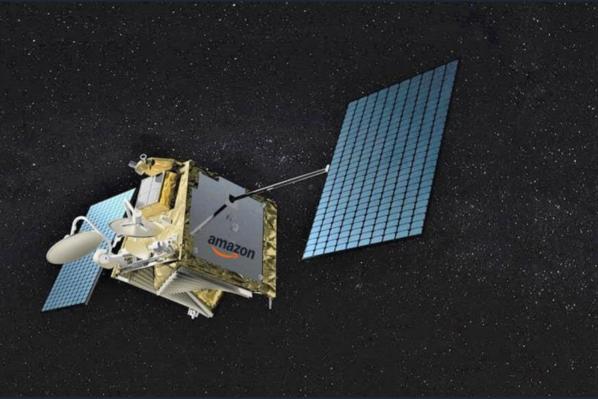


Kuiper satellite images In Orbit

- Rectangular, solar-array-topped satellites with visible electronics and vent-like structures, unlike SpaceX's cylindrical Starlink craft.
- Ka-band phased-array antennas to UT
- Up to 400 Mbps

https://youtu.be/EsmtGZBKfx8

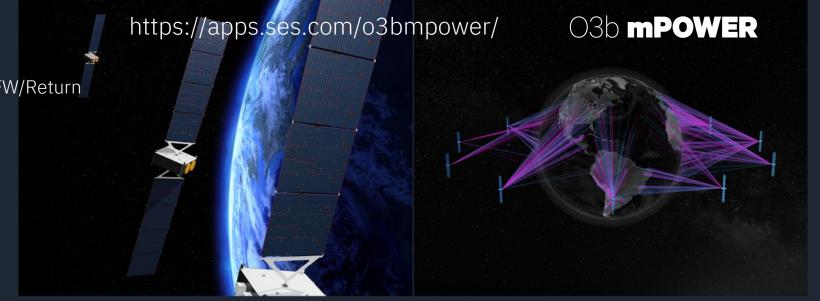






SES – O3b mPower

- 8 satellites launched
 - HTS → Distance → Scale → Symmetrical FW/Return
- 13 satellites provisioned
- Ka band to UT
- 8000 km above Earth
- 5Mbps to 300Mbps (Cruise service)
- 150ms latency
- 99.5% availability
- Coverage between ±50° latitude
 - MEO belt









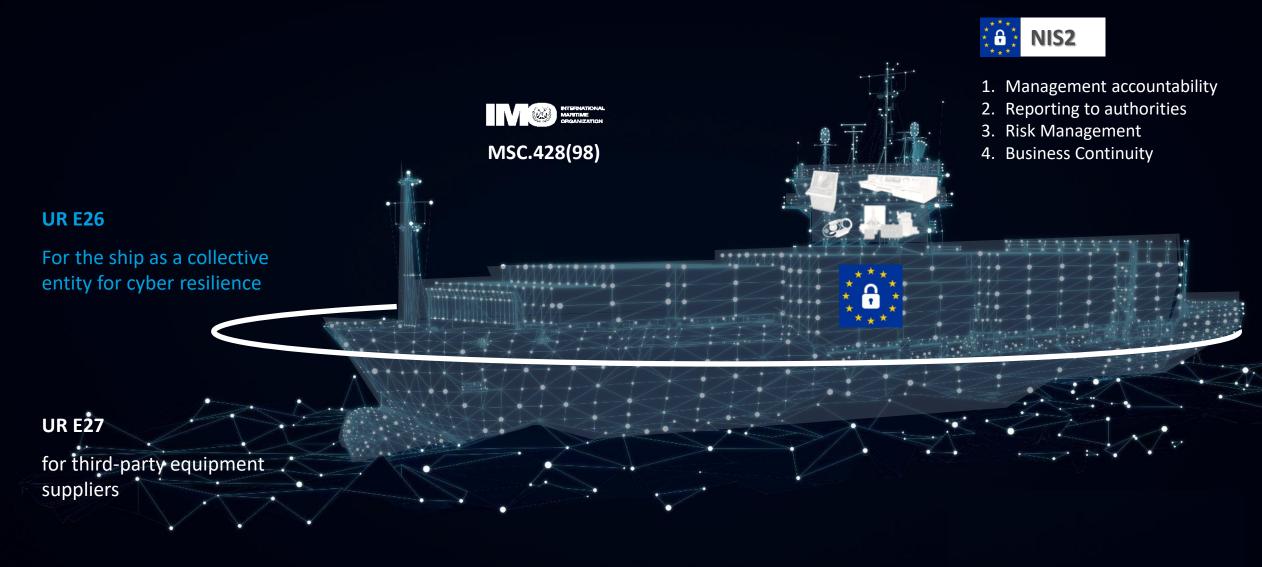
Cyber Security drivers

Principally either Regulation or Cyber attacks + [Cyber] Insurance costs?

accelerated by LEO and Digitalisation



Cybersecurity Regulations & Compliance





OT - Sample Maritime Cybersecurity Incident!

- April 6, 2024, a cyber attack targeted several key maritime ports and Vessels
- Sophisticated ransomware & malicious software were used
 - Affect port operations and manipulate Automatic Identification Systems (AIS)
- Several ships reported unauthorized changes to their navigation routes!
- Attack exploited vulnerabilities in the outdated AIS

 System that enables ships to broadcast their identity, position, speed, and other navigational data to nearby vessels and coastal authorities.

Monetary Losses:

- Estimates exceeding \$500 million.
 - Halted port activities and shipping delays
 - Insurance claims, ransom payments, and losses from perishable goods.
 - Average ransom demand around \$3.2 million per affected entity.

Operational Disruption:

- Ports across Europe, Asia, and North America reported extensive delays.
- Major shipping companies like Maersk and CMA CGM had to reroute vessels and suspend certain operations temporarily.
- The Port of Rotterdam experienced a near-complete shutdown of its automated systems, leading to massive backlogs and delays.



UR E26? → Cyber resilience of Ships



- UR E26 (a Unified Requirement) is a technical standard (class notation) that is developed and agreed upon by all IACS (International Association of Classification Societies) members to ensure uniformity and consistency in the application of safety and technical requirements across the maritime industry.
- What UR E26 is about is to prove that the vessel is 'cyber resilient' at any time.
- Needs to be demonstrated in the lifetime of a vessel
- Applies to new ships > 500GT and contracted from July 1, 2024
- None of the suppliers are UR E26 compliant as such. They may propose systems that are UR E27 compliant (like OmniAccess does with their UNITY)
- UR E27 provides the assurance to the customers that the type-approved systems will by nature meet the necessary UR E26 requirements.

Our role:

- As OmniAccess (supplier, but also cyber experts/advisors) we offer solutions as well as services to help our customer to get their UR E26 class notation.
- Our solutions help meeting the 'functional elements' following the NIST principles (identify, protect, detection, respond and recover).
- Our teams of experts can work with our customers to assess, design, deliver and operate their IT / OT environments and guarantee maintenance of the ship cyber resilience over time.



Dependencies



UR E26 = Cyber Resilience of Ships



UR E22 = Computer Based Systems (mandatory)

UR E27 = cyber resilience of on-board systems and equipment (mandatory)

IACS Recommendation N°166 = IMO 428(98) – Safety Management System (non-mandatory)

In **UR E26** (Cyber Resilience of Ships), the other two Unified Requirements, **UR E22** and **UR E27**, are referred to as complementary and connected standards, each addressing related but distinct aspects of cyber systems on board ships.

In **UR E26**, the **IACS Recommendation No. 166** is referenced as a **guiding document** that supports the implementation of cyber resilience requirements.







INTERNATIONAL MARITIME ORGANIZATION

UR E26 vs. IMO MSC.428(98)

UR U26 MSC.428(98)

UR E26 is mandatory for new ships that require class approval. It's system-level, technical, and includes strict requirements and documentation (like SHM and CDRs).

IMO MSC.428(98) is broader but more general—it's about incorporating cyber risk into operational procedures, like the ISM Code, and applies to all existing and new ships.

	UR E26	IMO MSC.428(98)
Issued by	IACS (International Association of Classification Societies)	IMO (International Maritime Organization)
Type of Document	Unified Requirement (technical standard)	Maritime Safety Committee Resolution (guidance)
Entry into Force	Applies to new ships contracted from July 1 , 2024	In force since January 1, 2021
Scope of Application	Newbuild ships with digital systems onboard	All ships (new and existing)
Focus	Technical cyber resilience of onboard systems (IT & OT)	Cyber risk management in the company's Safety Management System (SMS)
Level of Detail	Highly detailed — includes 3 lifecycle stages: Development, Integration, Operation	High-level guidance — refers to best practices and risk-based approach
Key Requirements	- Secure-by-design system development	- Identify cyber risks
	- System Hardening Measures (SHM)	- Incorporate mitigation into the ISM Code
	- Documentation (CDR)	- Crew awareness and training
	- Testing & lifecycle support	

Company Type	Applies To	Relevant Regulation(s)
Shipowners / Operators	All ships	IMO MSC.428(98), UR E26 (for new builds)
Shipyards	New ships being built	UR E26
System Integrators / Vendors	Systems onboard new ships	UR E26
Fleet Managers	Existing fleets	IMO MSC.428(98)



What's NIS 2

Network and Information Security Directive

NIS2: Europe's Most Extensive Cybersecurity Directive To Date

Is the latest regulatory framework the European Union (EU) introduced to strengthen the Cybersecurity of critical infrastructure and digital services.

Aims to address emerging cyber threats, promote cross-border cooperation, and enhance resilience of EU's digital economy.

By October 2024, non-compliance will result <u>fines</u> of "at least" €10 million or 2% of the global annual revenue, whichever is higher.





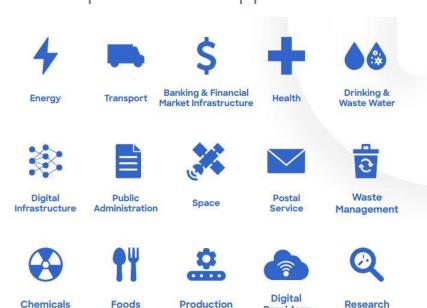




Organizations Affected By NIS2



NIS2 affects all entities that provide **essential** or **important** services to the European economy and society, including companies and suppliers.



NIS2 Entity Categories

Essential Entities (EE)

Size threshold: varies by sector, but generally 250 employees, annual turnover of € 50 million or balance sheet of € 43 million

Energy

Transport

<u>Finance</u>

Public Administration

<u>Health</u>

Space

Water supply (drinking & wastewater)

<u>Digital Infrastructure</u>

e.g. cloud computing service providers and ICT management

Important Entities (IE)

Size threshold: varies by sector, but generally 50 employees, annual turnover of € 10 million or balance sheet of € 10 million

Postal Services

<u>Waste Management</u>

Chemicals

Research

<u>Foods</u>

Manufactoring

e.g. medical devices and other equipment

<u>Digital Providers</u>

e.g. social networks, search engines, online marketplaces

Plus all sectors under "essential entities" and within the size threshold for "important entities"

Note:

An entity may still be considered "essential" or "important" even if it does not meet the size criteria, in specific cases such as when it is the sole provider of a critical service for societal or economic activity in a Member State.



Key Requirements and Obligations of NIS2 Directive





Objective A:
Managing Security
Risk

Governance

Risk Management

Asset Management

Supply Chain

Objective B:
Protecting Against
Cyber Attack

Protection Policies & Processes

Identity & Access
Control

Data Security

System Security

Resilient Network & Systems

Staff Awareness & Training

Objective C:
Detecting Cyber
Security Events

Security Monitoring

Proactive Security
Event Discovery

Objective D:
Minimising the
Impact of Cyber
Security Incidents

Response & Recovery Planning

Improvements



A Dedicated Cybersecurity entity and brand within the Marlink Group





Market leader for maritime cyber security

The Marlink group has been positioned as market leader for maritime cyber security share in <u>Valour Consultancy</u>'s new report: 'The Future of Maritime Cybersecurity – 2025'.

Press Release: Subscriptions to Maritime Cybersecurity Services Reached Over 60,000 in 2024 | Valour Consultancy





Marlink positioned as market leader for maritime cyber security





OmniAccess / Marlink Cyber

Services around the NIST Framework

Threat Detection, Risk Assessment, Vulnerability Scan, Penetration Test, OSINT report

Identify

OmniAccess has the industries largest database for Maritime Threats, thanks to +1800 Vessels currently monitored by our SOC

Custom Threat Intelligence for Customers



Open CTI Platform

SOC

splunk> FURTINET

℃ROWDSTRIKE





CISCO



Recover Forensic Analysis, Backup, etc.

NIST 2.0 Cyber Security Framework

Govern

Respond Incident Response, Firewall and Network Reconfiguration, Access and Authentication

Review



Detect

Policies, Antivirus, EDR/XDR, IDS/IPS,

Network Segmentation,

Crew Awareness Training,

MFA, zero trust

SOC 24/7 Security Operations Center







Cyber Services expertise

Governance, Risk and Compliance

Profesional Services



vCISO
BIA & RISK MANAGEMENT
EDUCATION AND AWARENESS
INFORMATION AND CYBER SEC STRATEGY
MANAGEMENT SYSTEM DEVELOPMENT
SUPPLY CHAIN SECURITY MANAGEMENT
BUSINESS CONTINUITY MANAGEMENT
CYBER WAR SIMULATIONS

Defense Services (SOC teams)

Profesional Services



SOC/T1/T2/T3
SECURITY INTELLIGENCE
THREAT HUNTING
EARLY ALERTING
DECEPTION HONEYPOT SOLUTION
DDOS PROTECTION
INCIDENT MANAGEMENT
FORENSIC SERVICES

Offense Services

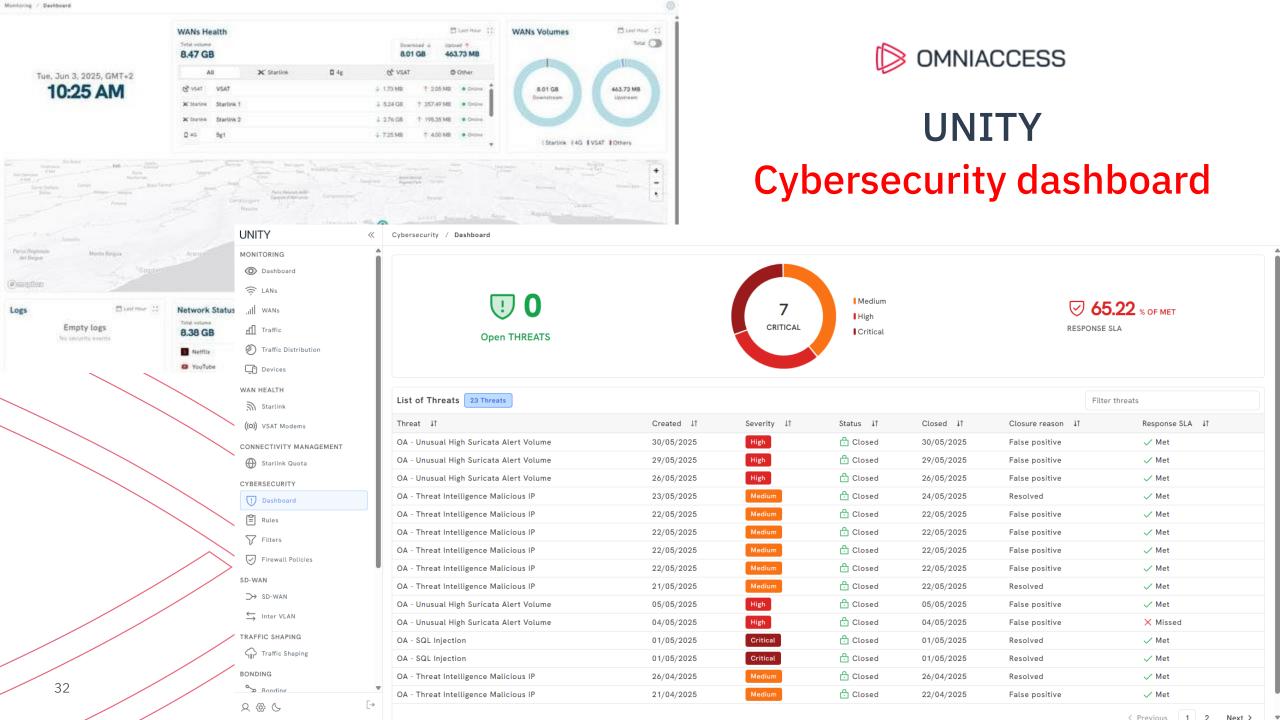
Profesional Services



VULNERABILITY ASSESSMENTS (IT/OT)
SOCIAL ENGINEERING TESTS
PENETRATION TESTS (IT/OT)
RED TEAMING EXERCISES
PURPLE TEAMING EXERCISES
APPLICATION AND PRODUCT TESTING
THREAT LED PENETRATION TEST (TLPT)

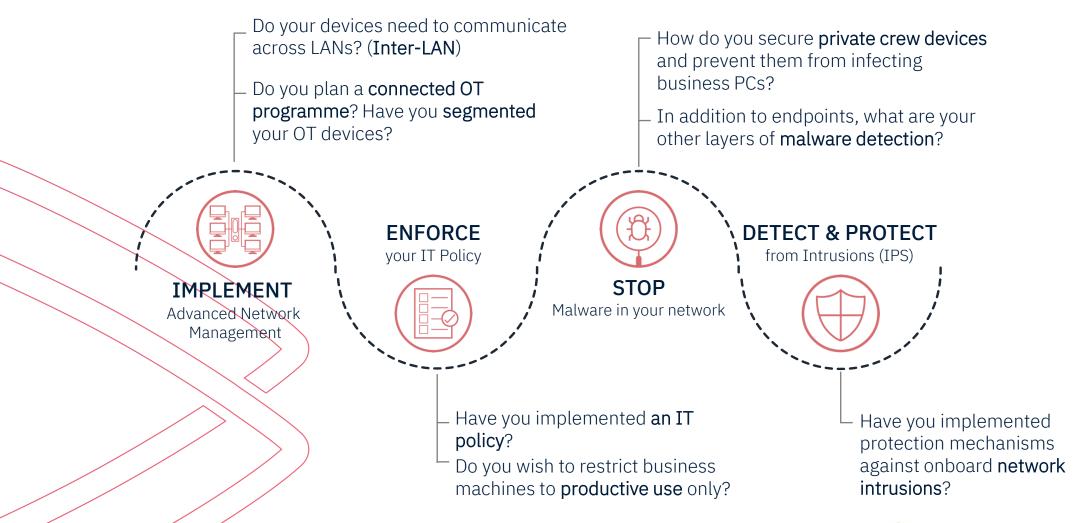






Network Security

Where do you stand today?



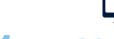


Global Maritime Cyber Threat Report 2025

https://www.omniaccess.com/cyber-report/

1,998
Vessels Monitored







1,974
Firewalls
Managed

22,921
EDR Devices
Protected

9,923
Mailboxes

Protected

30 Billion Security Events



55 Major Incidents Managed

Key Threats in the Maritime Industry

O Torpig/Mebroot

A banking Trojan with deep rootkit capabilities. In maritime operations, this poses a threat to payment systems and credential theft from crew, suppliers, or booking platforms — increasing the risk of financial fraud and regulatory noncompliance.

SystemBC

A sophisticated backdoor used by ransomware operators for encrypted C2 traffic and persistence. In maritime environments, it could facilitate lateral movement from IT into OT networks (via misconfigured firewalls or weak segmentation), threatening critical functions like cargo systems or engine diagnostics.

O Mozi & Mirai

A banking Trojan with deep rootkit
These IoT-based botnets exploit
exposed devices common in shipboard
systems, such as satellite routers,
bridge-connected systems, or crew
network IoT devices. They are frequently
used for DDoS attacks, propagation,
and botnet expansion — threatening
navigation reliability and ship-shore
communication integrity.

O Prometei

A modular botnet often seen in cryptojacking and credential theft, exploiting weak RDP/SMB protocols—commonly observed in maritime companies with poorly segmented crew or vendor access.

Top Tools Abused by Threat Actors

PowerShell

Command-line tool and scripting language used for automating tasks and managing Windows systems, widely adopted by administrators and security experts to streamline processes, oversee system operations, and respond to security threats. Cybercriminals have exploited it to gain unauthorized access and execute harmful code, specifically to deliver stealthy "fileless" malware attacks.

AnyDesk

Remote desktop tool that enables users to access devices remotely and receive technical support while ensuring encrypted connections and secure file transfers. Although it is legitimate software, cybercriminals have exploited it for command-and-control (C2) operations and data theft. (I.e.: Akira ransomware group).

ScreenConnect

Remote desktop tool, that allows users to access and control devices remotely, facilitating IT support, encrypted connections, and secure file transfers. While it is a legitimate tool, threat actors have abused it to establish unauthorized access, deploy malware, and maintain persistent control over compromised systems for espionage and cybercriminal activities. (I.e.: Black Basta ransomware group).

WinSCP

Free, open-source client for SFTP, FTP, WebDAV, and SCP protocols, specifically built for Microsoft Windows. Cybercriminals exploited WinSCP to transfer large amounts of stolen data, upload malicious files to targeted servers to facilitate deeper system breaches, and establish remote access to execute commands or deploy further malware, ensuring prolonged control over compromised systems.

Metasploit

Open-source penetration testing framework that has been misused by threat actors to exploit vulnerabilities. (I.e.: LockBit ransomware group).

Cobalt Strike

Adversary simulation tool designed to mimic the continuous presence of cyber threats within network environments designed as a legitimate resource for penetration testers and red teams to evaluate network security. Cybercriminals have also misused it for malicious activities, and instances of its code being leaked online have accelerated its adoption by a wide range of threat actors, boosting its weaponization.

Most Detected Threats

	Technique (ID & Name)		
Initial Access	T1078 - Valid Accounts	888	Most common - stolen credentials used over VPN, SSH, or remote portals
	T1133 - External Remote Services	888	Attackers using poorly secured remote services (RDP, SHH)
	T1190 - Exploit Public-Facing Application	88	Know software vulnerabilities in firewall, UI, or management ports
Execution/Persistence	T1059 - Command and Scripting Interpreter	88	Running scripts or commands post- access (PowerShell, bash)
	T1543 - Create or Modify System Process	&	Creating services to remain active on the sytem
Lateral Movement	T1021.001 - Remote Desktop Protocol	88	Moving laterally between guest/crew and operational networks
	T1071.001 - Web Protocols	&	Using standard web traffic for internal movement
Command & Control	T1095 - Non-Application Layer Protocol	Ò	Using non-standard communication (e.g., ICMP, TCP) to avoid detection
	T1573 - Encrypted Channel	&	Secure channels (e.g., HTTPS) to hide attacker communication
Impact	T1499 - Endpoint Denial of Service	Ò	Crashing or overloading onboard systems
	T1496 - Resource Hijacking (e.g., cryptojacking)	٨	Using the ship's processing power for

Critical Detected Attacks

Botnet	Detection Frequency
Torpig/Mebroot	31%
Mozi	19%
Mirai	14%
SystemBC	13%
Prometei	10%
UDPoS	8%
Bladabindi	2%





THANK YOU!

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